

INDUSTRY CAPABILITIES BRIEF

Banking, Financial Services & Insurance.

In BFSI, scale doesn't win the work. Shape does: people who've held these seats before, in the structure the work requires, embedded where decisions are made.

Wealth & Asset Management

Capital Markets

Core Banking

RegTech & FCRM

GenAI Governance

Partner & MSP Programs

The sub-sectors *we cover.*

Banking

Commercial, community, regional, and global.

Asset & Wealth Management

Wealth managers, RIAs, asset managers, fund admin.

Consumer & Specialty Finance

Credit, lending, POS finance, BNPL, payments.

Financial Technology Vendors

Core platforms, RegTech, WealthTech, PayTech.

Capital Markets

Investment banking, broker-dealer, trading, exchanges.

Insurance

P&C, life, reinsurance, insurtech.

Fintech & Digital Banking

Neobanks, embedded finance, infrastructure.

How clients *engage.*

Five engagement models: Contingent Workforce · SOW / Project Delivery · Managed Services (MSP & VMS) · Direct Hire · RPO

Proven *in the field.*

ASSET & WEALTH MANAGEMENT

Twenty specialists, five disciplines, one major new business.

[Read the case study →](#)

BANKING · COMMUNITY

A four-person consulting team inside a regulated bank's risk function.

[Read the case study →](#)

Representative seats filled: AI/LLM & data-platform engineers · cloud, reliability & security (VP) · full-stack & SDET · Salesforce / Dynamics / Workday · program & delivery leads · risk & compliance officers.

BFSI *insights.*

BFSI · AI

Hiring for AI in BFSI: four roles every bank needs in 2026, and three they don't.

[Read the insight →](#)

BFSI · RISK

FCRM, GRC, and the modern risk stack: hiring implications for 2026.

[Read the insight →](#)

AI & SOURCING

AI-augmented sourcing: separating real productivity from buzzword theater.

[Read the insight →](#)