

INDUSTRY CAPABILITIES BRIEF

Healthcare.

Healthcare is being rebuilt around new payment models, AI-augmented clinical workflows, and a digital-health ecosystem that didn't exist a decade ago. We place health-IT, RCM, telehealth, and clinical-ops specialists at payers, providers, and the platforms reshaping care.

Health IT & Interoperability

Revenue Cycle Management

Telehealth & Virtual Care

Clinical AI & Decision Support

Population Health & VBC

Healthcare Cybersecurity

Where we *go deep*.

Health IT & Interoperability

Epic / Cerner analysts, FHIR & TEFCA integration engineers, HL7, EHR optimization leads.

Telehealth & Virtual Care

Virtual-care product managers, telehealth platform engineers, remote-monitoring & digital front-door specialists.

Population Health & VBC

Value-based-care analysts, population-health data scientists, risk-adjustment & quality (HEDIS / STARS) specialists.

Revenue Cycle Management

RCM analysts, denials & coding specialists, payer-contract & billing systems, automation leads.

Clinical AI & Decision Support

Clinical informaticists, ambient-AI & CDS specialists, ML engineers for clinical workflows, model governance.

Healthcare Cybersecurity

HIPAA & HITRUST specialists, PHI security engineers, medical-device & health-data risk leads.

How clients *engage*.

Five engagement models: Contingent Workforce · SOW / Project Delivery · Managed Services (MSP & VMS) · Direct Hire · RPO

Built for *regulated care*.

Recruiters fluent across payer, provider & platform: Epic and Cerner, FHIR and TEFCA, HIPAA and HITRUST, the RCM stack, and the value-based-care models reshaping reimbursement. Sourcing calibrated to PHI-sensitive, audited environments.

Representative seats filled: Epic/Cerner analysts & FHIR integration engineers · RCM & denials specialists · telehealth product & platform engineers · clinical informaticists & CDS leads · population-health & VBC analysts · HIPAA/HITRUST security engineers.

Healthcare *insights*.

HEALTHCARE · AI	Hiring for clinical AI: the four roles every health system needs.	Read the insight →
AI & SOURCING	AI-augmented sourcing: separating real productivity from buzzword theater.	Read the insight →
SPECIALIZED PROGRAMS	Returnships, Warriors, and Neuro-Inclusion: three programs every CHRO should pilot in 2026.	Read the insight →